



Komori Corporation
SCREEN Holdings Co., Ltd.

Komori and SCREEN Announce Strategic Business Agreement for Europe

Tokyo/Kyoto, Japan – April 14, 2016 – Komori Corporation and SCREEN Holdings Co., Ltd. announce that Komori International Europe B.V. (Komori Europe) and SCREEN GP Europe B.V. (SCREEN GP Europe), a division of SCREEN Graphic and Precision Solutions (SCREEN GP) Group, have entered into a strategic business agreement.

This agreement will establish a collaborative structure between Komori Corporation and SCREEN GP, SCREEN Holding's business operating company responsible for graphic arts business. Komori and SCREEN anticipate the agreement will provide a solid base for continuing development of the European printing industry, in a similar way to the cooperative relationship introduced by the companies for the North American market in September 2015.

Komori Europe and SCREEN GP Europe, Komori and SCREEN's respective regional subsidiaries, have recently concluded a distribution agreement for the Belgian, French, German, Italian, Dutch and British markets. Komori Europe will become the sole distributor of SCREEN GP's Truepress Jet520HD high-speed, roll type inkjet press in each of these areas. Concurrently, SCREEN GP Europe will use its extensive expertise in digital printing to provide comprehensive support for Komori Europe.

The Truepress Jet520HD enables superior quality that goes beyond the traditional boundaries of inkjet printing, opening additional markets and applications to on-demand printing at speeds and economies unmatched in cut sheet digital and, for many run lengths, rivaling that of offset. Building on SCREEN GP's 10 years of experience and knowhow in the continuous high-speed inkjet market, the Truepress Jet520HD brings together leading technologies in paper transport, drying techniques, printheads and wide-gamut inks. The system will complement Komori's line up of high-performance offset presses and provide a flexible response to customer requests for presses with small run printing capabilities.

Both companies agree that by combining the expertise of Komori Europe and SCREEN GP Europe, they will not only help printers achieve their business goals, but grow market share for the two companies through increased digital and offset press sales. Further development of this arrangement is expected to contribute to continuing growth of the regional printing industry and enable the creation of a win-win relationship with customers.

■ **Comments by Kazunori Saitoh, Director and Managing Operating Officer, Group General Manager, Global Sales & Service Group of Komori Corporation**

Following to the collaboration agreement in North America in September 2015, This is a great opportunity for both Komori and SCREEN GP, and we can expect to make synergy effect to our sales strategy of offset and digital products. But more importantly, we know our European customers will benefit from the combined expertise of our two companies.

■ **Comments by Tsuneo Baba, President of SCREEN Graphic and Precision Solutions Co., Ltd.**

We have long believed that combining the technical and marketing capabilities of our two companies would provide an ideal approach to expanding our respective product shares within the printing industry. As a first step, in 2015, we created a formal collaborative relationship with Komori Corporation in the North American market and we now expand this established relationship to Europe. We are confident commercial printers will see the true value of a combined organization that is focused on their success.

■ **Contact**

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