# Business Results \& Forecast The third quarter ended December 31, 2015 

Feb. 8, 2016
SCREEN Holdings Co., Ltd.

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> | Cautionary statement with respect to these materials; |
| :--- |
| The earnings forecasts contained in these materials and communicated verbally, are made in accordance with currently available information and |
| rational assumptions. SCREEN Holdings does not promise that the forecasts or estimates will be accurate. Therefore, it should be noted that actual |
| results could differ significantly due to a variety of factors. |
| Figures have been rounded down to eliminate amounts less than $¥ 100$ million, except per share figures. A ratio has been rounded off. |

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## Agenda



## 1. FY2016 Q3 Business Results

2. Business Situation in 3 segments <SE, GP, FT>
3. Financial Situation
4. FY2016 Business Forecast
5. Our Latest Approaches

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## 1. FY2016 Q3 Business Results

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## FY2016 Q3 Business Results <Consolidated>

| ( Unit : Billions of JPY ) | FY2015 |  |  |  |  | FY2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Result |  |  |  |  | Result |  |  |  | $Y / Y$ <br> Difference |  |
|  | Q1 | Q2 | Q3 | Q3 total | Q4 | Q1 | Q2 | Q3 | Q3 total | 3Q | otal |
| Net sales | 52.4 | 60.0 | 49.8 | 162.3 | 75.3 | 56.1 | 73.7 | 53.0 | 182.8 | +20.5 | +12.6\% |
| SE | 35.1 | 40.6 | 34.6 | 110.4 | 47.0 | 34.7 | 47.2 | 32.0 | 114.0 | +3.5 | +3.2\% |
| GP | 12.1 | 15.0 | 12.1 | 39.4 | 16.2 | 14.7 | 16.5 | 13.8 | 45.1 | +5.7 | +14.5\% |
| Graphic Arts Equip. ( GA) | 10.2 | 12.7 | 10.4 | 33.3 | 13.3 | 12.6 | 14.0 | 12.4 | 39.2 | +5.8 | +17.6\% |
| PCB Equip. ( PE) | 1.9 | 2.3 | 1.7 | 6.0 | 2.8 | 2.0 | 2.5 | 1.3 | 5.9 | (0.1) | -2.4\% |
| FT | 4.9 | 4.0 | 2.8 | 11.8 | 11.9 | 6.3 | 9.6 | 6.9 | 22.8 | +10.9 | +92.7\% |
| Other | 0.1 | 0.1 | 0.1 | 0.5 | 0.1 | 0.3 | 0.2 | 0.2 | 0.7 | +0.2 | +43.5\% |
| Operating income | 2.2 | 4.4 | 3.3 | 10.1 | 7.0 | 3.2 | 7.5 | 4.1 | 14.9 | +4.8 | +47.8\% |
| [to net sales ratio] | 4.3\% | 7.5\% | 6.8\% | 6.2\% | 9.3\% | 5.9\% | 10.2\% | 7.9\% | 8.2\% | - | 2.0 pt |
| SE | 2.9 | 3.3 | 4.0 | 10.3 | 5.4 | 2.1 | 5.8 | 3.0 | 10.9 | +0.6 | +6.1\% |
| GP | 0.4 | 1.4 | 0.1 | 2.0 | 0.7 | 0.9 | 0.7 | 0.4 | 2.2 | +0.1 | +8.9\% |
| FT | (0.4) | 0.2 | (0.8) | (1.0) | 1.4 | 0.1 | 1.4 | 0.6 | 2.2 | +3.3 |  |
| Other \& Adjustments | (0.6) | (0.5) | 0.0 | (1.1) | (0.5) | 0.0 | (0.4) | 0.0 | (0.4) | +0.7 |  |
| Ordinary income | 2.3 | 4.2 | 2.8 | 9.3 | 6.7 | 3.4 | 7.1 | 4.1 | 14.7 | 5.3 | +57.3\% |
| Profit attributable to owners of parent | 1.5 | 3.1 | 3.1 | 7.8 | 4.3 | 2.2 | 6.2 | 3.4 | 11.9 | 4.1 | +53.3\% |

* SE: Semiconductor solution business, GP: Graphic and precision solution business, FT: Finetech solution business


## FY2016 Q3 Business Results <Consolidated>

>>Year-on-year comparison

|  | FY2015  <br>   <br> (Unit: Billions of JPY)  |  | FY2016 <br> Q3 |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 49.8 | $100.0 \%$ | 53.0 | $100.0 \%$ | +3.1 | $+6.4 \%$ |
| Operating Income | 3.3 | $6.8 \%$ | 4.1 | $7.9 \%$ | +0.7 | $+22.7 \%$ |
| Ordinary Income | 2.8 | $5.7 \%$ | 4.1 | $7.8 \%$ | +1.3 | $+46.3 \%$ |
| Profit attributable to <br> owners of parent | 3.1 | $6.3 \%$ | 3.4 | $6.6 \%$ | +0.3 | $+10.8 \%$ |

>>Comparison with the previous Quarter

| (Unit: Billions of JPY) | $\begin{gathered} \text { FY2016 } \\ \text { Q2 } \end{gathered}$ |  | $\begin{gathered} \text { FY2016 } \\ \text { Q3 } \end{gathered}$ |  | Difference |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | 73.7 | 100.0\% | 53.0 | 100.0\% | (20.7) | -28.1\% |
| Operating Income | 7.5 | 10.2\% | 4.1 | 7.9\% | (3.3) | -44.5\% |
| Ordinary Income | 7.1 | 9.7\% | 4.1 | 7.8\% | (3.0) | -42.4\% |
| Profit attributable to owners of parent | 6.2 | 8.4\% | 3.4 | 6.6\% | (2.7) | -43.6\% |

## Quarterly Net Sales and Operating Income <Consolidated>



* Amounts for FY2013 in SE and FT have been reclassified with amounts calculated applying retroactively completion of installation basis


## Quarterly Orders Received and Order Backlog



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## Business Environment <SE>

## >>Year-on-year comparison

| (Unit:Billions of JPY) | FY2015 Q3 total |  | FY2016 Q3 total |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 110.4 | $100.0 \%$ | 114.0 | $100.0 \%$ | +3.5 | $+3.2 \%$ |
| Operating Income | 10.3 | $9.3 \%$ | 10.9 | $9.6 \%$ | +0.6 | $+6.1 \%$ |


| (Unit:Billions of JPY) | FY2015 Q3 |  | FY2016 Q3 |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 34.6 | $100.0 \%$ | 32.0 | $100.0 \%$ | $(2.6)$ | $-7.6 \%$ |
| Operating Income | 4.0 | $11.8 \%$ | 3.0 | $9.5 \%$ | $(1.0)$ | $-25.5 \%$ |

>>Comparison with the previous Quarter

| (Unit:Billions of JPY) | FY2016 Q2 |  | FY2016 Q3 |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 47.2 | $100.0 \%$ | 32.0 | $100.0 \%$ | $(15.2)$ | $-32.2 \%$ |
| Operating Income | 5.8 | $12.3 \%$ | 3.0 | $9.5 \%$ | $(2.7)$ | $-47.7 \%$ |

>Topics
-For the nine months ended Dec. 31, 2015, sales to logic chip manufacturers significantly decreased and sales to foundries also fell, but sales to memory and imaging device manufacturers substantially increased year on year. By product, sales of mainstay SU-3200 slightly decreased, but sales of batch-type cleaning equipment and production equipment for sub-200mm wafers increased, resulting that both sales and profit increased. The Q4 orders received are expected to increase.

## <SE> Quarterly Order Received Ratio by Device Application

 <Nonconsolidated>* Q3 Order received (consolidated): JPY 38.6 bn.
>>Quarterly Order Received Ratio by Device Application <Nonconsolidated>

>>FY2016 Q3 orders by region <Nonconsolidated>


100\%

## Business Environment <GP>

## >>Year-on-year comparison

| (Unit:Billions of JPY) | FY2015 Q3 total |  | FY2016 Q3 total |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 39.4 | $100.0 \%$ | 45.1 | $100.0 \%$ | +5.7 | $+14.5 \%$ |
| Operating Income | 2.0 | $5.2 \%$ | 2.2 | $5.0 \%$ | +0.1 | $+8.9 \%$ |


| (Unit:Billions of JPY) | FY2015 Q3 |  | FY2016 Q3 |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 12.1 | $100.0 \%$ | 13.8 | $100.0 \%$ | +1.6 | $+13.3 \%$ |
| Operating Income | 0.1 | $1.3 \%$ | 0.4 | $3.4 \%$ | +0.3 | $+207.2 \%$ |

>>Comparison with the previous Quarter

| (Unit: Billions of JPY) | FY2016 Q2 |  | FY2016 Q3 |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 16.5 | $100.0 \%$ | 13.8 | $100.0 \%$ | $(2.7)$ | $-16.7 \%$ |
| Operating Income | 0.7 | $4.8 \%$ | 0.4 | $3.4 \%$ | $(0.3)$ | $-39.7 \%$ |

>>Topics

- In the graphic arts business, due to efforts to further penetrate POD equipment market as well as the depreciation of the yen, sales increased year on year (for nine months). On the other hand, operating income remained at a slight increase year on year (for nine months) due in part to changes in product mix.
- As for POD equipment, we accelerate expansion into Chinese market. (Wins orders from group company of major Chinese publisher.)


## Business Environment <FT>

## >>Year-on-year comparison

| (Unit:Billions of JPY) | FY2015 Q3 total |  | FY2016 Q3 total |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 11.8 | $100.0 \%$ | 22.8 | $100.0 \%$ | +10.9 | $+92.7 \%$ |
| Operating Income | $(1.0)$ | $-9.2 \%$ | 2.2 | $9.7 \%$ | +3.3 | - |


| (Unit: Billions of JPY) | FY2015 Q3 |  | FY2016 Q3 |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 2.8 | $100.0 \%$ | 6.9 | $100.0 \%$ | +4.1 | $+146.7 \%$ |
| Operating Income | $(0.8)$ | $-31.9 \%$ | 0.6 | $9.2 \%$ | +1.5 | - |

>>Comparison with the previous Quarter

| (Unit: Billions of JPY) | FY2016 Q2 |  | FY2016 Q3 |  | Difference |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net Sales | 9.6 | $100.0 \%$ | 6.9 | $100.0 \%$ | $(2.7)$ | $-28.2 \%$ |
| Operating Income | 1.4 | $14.6 \%$ | 0.6 | $9.2 \%$ | $(0.7)$ | $-54.8 \%$ |

$>$ Topics

- Sales increased by $92.7 \%$ year on year (for nine months), reflecting the significant increase in sales of production equipment for large-sized television LCD panels in China and Taiwan. Sales increase brought about a rise in operating income. Order situation remains strong mainly in China.
* Q3 Order received (Consolidated) : JPY 9.9 bn.
>>Quarterly Orders Received by Generation <Nonconsolidated>

>>FY2016 Q3 orders by region <Nonconsolidated>



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## Trend in B/S <Consolidated>

* Amounts for 2013/3 have been reclassified with amounts calculated applying retroactively completion of installation basis.


## Cash Flows <Consolidated>

>>FY2016 Q3 Total Free Cash Flow: JPY 10.7 bn.


## Interest-bearing Debt <Consolidated>



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## Business Forecast for FY2016 <Consolidated>

| (Unit : Billions of JPY) | FY2015 |  |  | FY2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st H | 2nd H | Full | 1st H | 2nd H Forecast |  | Full Forecast |  |
|  | Result |  |  | Result | Nov. 9 | Feb. 8 | Nov. 9 | Feb. 8 |
| Net Sales | 112.4 | 125.1 | 237.6 | 129.8 | 119.1 | 121.6 | 249.0 | 251.5 |
| SE | 75.7 | 81.6 | 157.4 | 81.9 | 76.0 | 78.0 | 158.0 | 160.0 |
| GP | 27.2 | 28.4 | 55.7 | 31.3 | 27.6 | 27.6 | 59.0 | 59.0 |
| FT | 9.0 | 14.7 | 23.7 | 15.9 | 15.0 | 15.5 | 31.0 | 31.5 |
| Other | 0.3 | 0.3 | 0.6 | 0.5 | 0.4 | 0.4 | 1.0 | 1.0 |
| Operating income | 6.7 | 10.4 | 17.1 | 10.8 | 8.6 | 9.6 | 19.5 | 20.5 |
| [to net sales ratio] | 6.0\% | 8.3\% | 7.2\% | 8.3\% | 7.3\% | 8.0\% | 7.8\% | 8.2\% |
| Ordinary income | 6.5 | 9.5 | 16.0 | 10.6 | 8.3 | 9.3 | 19.0 | 20.0 |
| Profit attributable to owners of parent | 4.6 | 7.4 | 12.1 | 8.4 | 6.0 | 7.0 | 14.5 | 15.5 |

*Assumed Exchange Rate>> USD 1=JPY 115, EUR 1=JPY 130
*Forecast of annual cash dividends for FY2016>> JPY 10.00 per share (year-end cash dividend)

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## Our Latest Approaches



## Our Latest Approaches



## Summary

1. For the first nine months of the FY2016, both sales and profit increased year on year.

## Each increased:

Sales by 13\%, Operating income by 48\%, Ordinary income by 57\%, Profit attributable to owners of parent by 53\%
2. As to business forecast for the FY2016, both sales and profit were upwardly revised from the previous November forecast.
3. In the face of the final year of Medium-term Management Plan, we have been steadily proceeding and see our way to achieve the targets including an operating income to net sales of $10 \%$ or above and an equity ratio of $50 \%$ or above.

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## Fit your needs, Fit your future




[^0]:    * Amounts of order backlog for FY2013 in SE and FT have been reclassified with amounts calculated applying retroactively completion of installation basis

