

# Business Results & Forecast The first quarter ended June 30, 2015

Aug. 10, 2015 SCREEN Holdings Co., Ltd.

# Eiji Kakiuchi, President, COO

Cautionary statement with respect to these materials;

The earnings forecasts contained in these materials and communicated verbally, are made in accordance with currently available information and rational assumptions. SCREEN Holdings does not promise that the forecasts or estimates will be accurate. Therefore, it should be noted that actual results could differ significantly due to a variety of factors.

Figures have been rounded down to eliminate amounts less than ¥100 million, except per share figures. A ratio has been rounded off.





2. Business Situation in 3 segments <SE, GP, FT>

### **3. Financial Situation**

4. FY2016 Business Forecast



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### FY2016 Q1 Business Results <Consolidated>

	FY2015						FY2016	
			Resul	t			Result	
(Unit:Billions of JPY)	Q1	Q2	Q3	Q4	Full	Q1	Y/Y	Q/Q
Net sales	52.4	60.0	49.8	75.3	237.6	56.1	+3.6	(19.2)
SE	35.1	40.6	34.6	47.0	157.4	34.7	(0.4)	(12.2)
GP	12.1	15.0	12.1	16.2	55.7	14.7	+2.5	(1.4)
Graphic Arts Equip. (GA)	10.2	12.7	10.4	13.3	46.7	12.6	+2.4	(0.6)
PCB Equip. ( PE)	1.9	2.3	1.7	2.8	8.9	2.0	+0.1	(0.7)
FT	4.9	4.0	2.8	11.9	23.7	6.3	+1.3	(5.6)
Other	0.1	0.1	0.1	0.1	0.6	0.3	+0.1	+0.1
Operating income	2.2	4.4	3.3	7.0	17.1	3.2	+1.0	(3.7)
[to net sales ratio]	4.3%	7.5%	6.8%	9.3%	7.2%	5.9%	-	-
SE	2.9	3.3	4.0	5.4	15.7	2.1	(0.7)	(3.3)
GP	0.4	1.4	0.1	0.7	2.8	0.9	+0.5	+0.2
FT	(0.4)	0.2	(0.8)	1.4	0.3	0.1	+0.5	(1.2)
Other & Adjustments	(0.6)	(0.5)	0.0	(0.5)	(1.7)	0.0	+0.7	+0.6
Ordinary income	2.3	4.2	2.8	6.7	16.0	3.4	+1.0	(3.2)
Profit attributable to owners of parent	1.5	3.1	3.1	4.3	12.1	2.2	+0.7	(2.0)

\* SE: Semiconductor solution business, GP: Graphic and precision solution business, FT: Finetech solution business



## FY2016 Q1 Business Results <Consolidated>

#### >>Year-on-year comparison

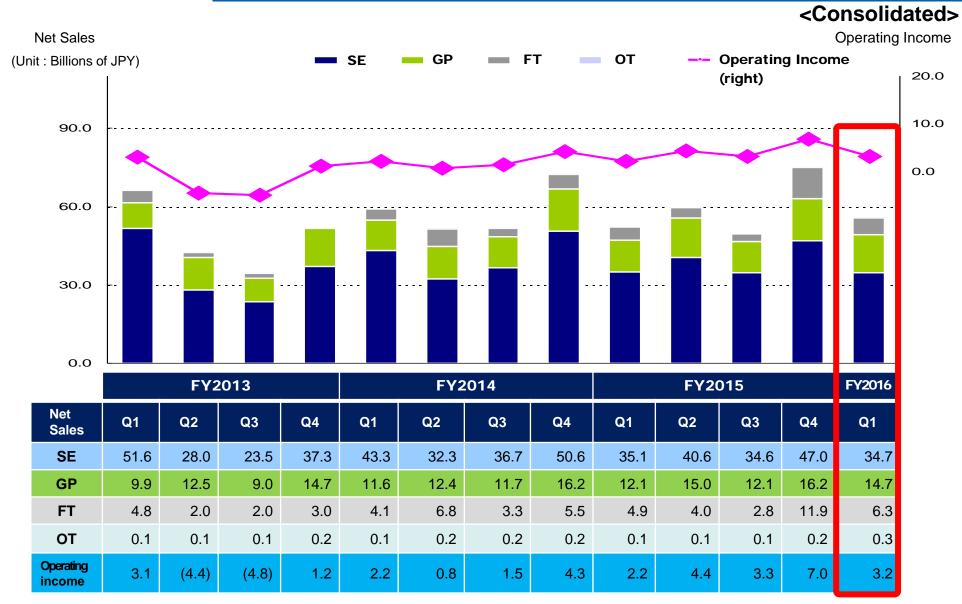
(Unit: Billions of JPY)	FY2015 Q1		FY2016 Q1		Difference	
Net Sales	52.4	100.0%	56.1	100.0%	+3.6	+6.9%
Operating Income	2.2	4.3%	3.2	5.9%	+1.0	+47.3%
Ordinary Income	2.3	4.5%	3.4	6.1%	+1.0	+45.8%
Profit attributable to owners of parent	1.5	2.9%	2.2	4.0%	+0.7	+47.6%

#### >>Comparison with the previous Quarter

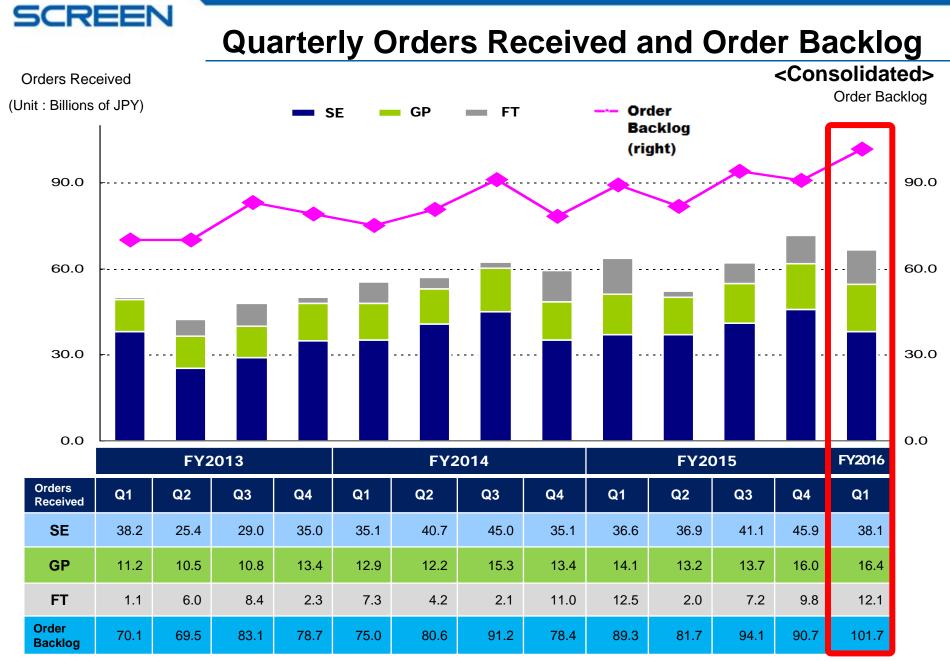
(Unit:Billions of JPY)	FY2015 Q4		FY2016 Q1		Difference	
Net Sales	75.3	100.0%	56.1	100.0%	(19.2)	-25.5%
Operating Income	7.0	9.3%	3.2	5.9%	(3.7)	-53.1%
Ordinary Income	6.7	8.9%	3.4	6.1%	(3.2)	-48.9%
Profit attributable to owners of parent	4.3	5.7%	2.2	4.0%	(2.0)	-47.5%

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### **Quarterly Net Sales and Operating Income**



\* Amounts for FY2013 in SE and FT have been reclassified with amounts calculated applying retroactively completion of installation basis



\* Amounts of order backlog for FY2013 in SE and FT have been reclassified with amounts calculated applying retroactively completion of installation basis



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# **Business Environment <SE>**

#### >>Year-on-year comparison

(Unit: Billions of JPY)	FY2015 Q1			2016 21	Difference		
Net Sales	35.1	100.0%	34.7	100.0%	(0.4)	-1.2%	
Operating Income	2.9	8.3%	2.1	6.1%	(0.7)	-27.4%	

#### >>Comparison with the previous Quarter

(Unit: Billions of JPY)	FY2015 Q4			2016 21	Difference	
Net Sales	47.0	100.0%	34.7	100.0%	(12.2)	-26.2%
Operating Income	5.4	11.5%	2.1	6.1%	(3.3)	-61.0%

### >>Topics

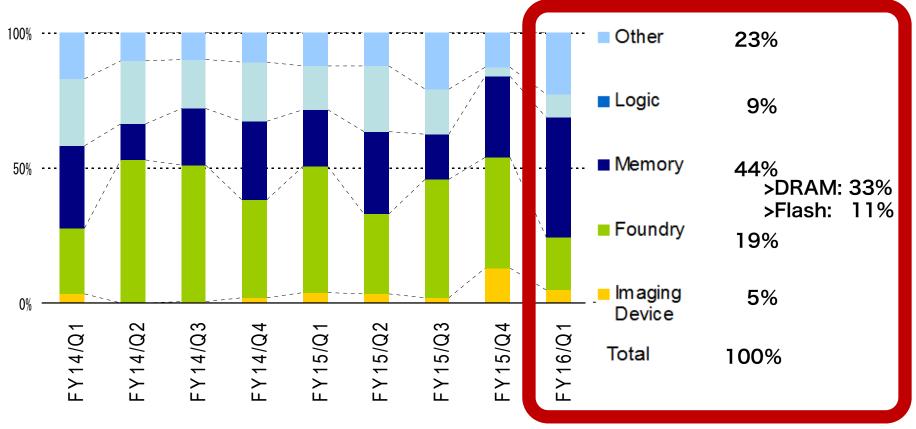
●Y on Y:	Sales became nearly flat. Operating income decreased due to the influence of weakened yen and increased fixed costs including R&D expenses and personnel costs.
●vs. Previous Q :	Sales decreased. Operating income was lowered due to the decline in marginal profit with sales decrease in addition to the influence of weakened yen and increased fixed costs including personnel costs.
●Orders received :	Orders fall below the May forecast, resulted in JPY 38.1 bn., but unit orders were received as expected.
	nent: Investment among memory and image sensor manufacturers remained strong, but those among logic chip manufacturers and foundries slightly decreased.
●FYE2016 outlook	: Nearly the same as May forecast even with a slight change in investment timing.

### <SE> Quarterly Order Received Ratio by Device Application <Nonconsolidated>

\*Q1 Order received (consolidated): JPY 38.1 bn.

>>Quarterly Order Received Ratio by Device Application <Nonconsolidated>

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# >>FY2016 Q1 orders by region <Nonconsolidated> Japan Taiwan Korea Singapore USA Europe 0% 20% 40% 60% 80% 100%

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### **Business Environment <GP>**

#### >>Year-on-year comparison

(Unit:Billions of JPY)	FY2015 Q1			2016 21	Difference		
Net Sales	12.1	100.0%	14.7	100.0%	+2.5	+21.2%	
Operating Income	0.4	3.7%	0.9	6.7%	+0.5	+121.4%	

#### >>Comparison with the previous Quarter

(Unit:Billions of JPY)	FY2015 Q4			2016 21	Difference		
Net Sales	16.2	100.0%	14.7	100.0%	(1.4)	-9.1%	
Operating Income	0.7	4.7%	0.9	6.7%	+0.2	+28.1%	

### >>Topics

●Y on Y :	Both sales and profit increased due to a tendency toward weakened yen in addition to acceleration of the market penetration of POD.
●vs. Previous Q :	Profit increased owing to rising factory operating rates in spite of seasonal decline in sales.
Business environment 3	Domestic: A demand for replacement of CTP was strong.
	Overseas: POD sales were firm especially in North America.
●FYE2016 outlook :	Sales are expected to increase year on year, while R&D expenses will be increased.



# **Business Environment <FT>**

>>Year-on-year comparison (Unit:Billions of JPY)	FY2015 Q1			2016 Q1	Difference	
Net Sales	4.9	100.0%	6.3	100.0%	+1.3	+26.6%
Operating Income	(0.4)	-8.3%	0.1	2.8%	+0.5	_

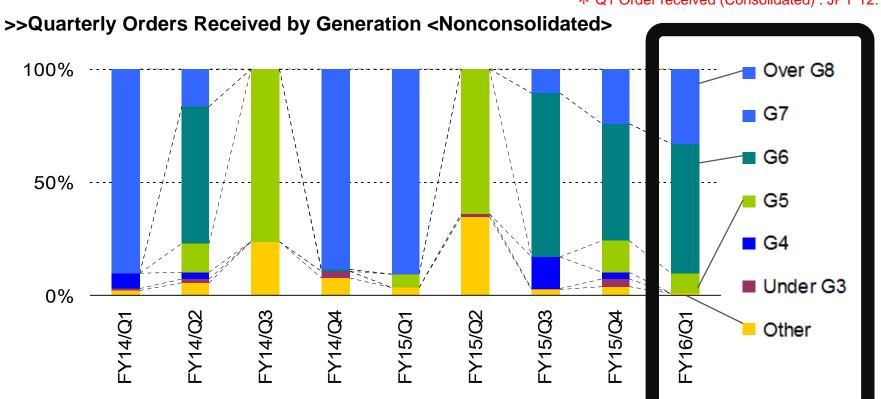
#### >>Comparison with the previous Quarter

(Unit: Billions of JPY)	FY2015 Q4			2016 21	Difference		
Net Sales	11.9	100.0%	6.3	100.0%	(5.6)	-47.1%	
Operating Income	1.4	12.0%	0.1	2.8%	(1.2)	-87.9%	

### >>Topics

●Y on Y :	Domestic sales decreased, but sales of production equipment for large-sized panels in China increased.
●vs. Previous Q : ●Orders received :	In spite of sales decrease, rising factory operating rates led to a continuing surplus. Received high-level orders amounted to JPY 12.1 bn. even though a target shown in May forecast were not slightly achieved. Orders for both large-sized and small- and medium-sized will be robust after Q2 as well.
Business environme	Investment toward production equipment for small- and medium-sized in addition to that toward production equipment for large-sized TV LCD panels in China was continued in Japan, China and Taiwan.
●FYE2016 outlook :	In CY2015, following a robust demand for panels (large, small and medium) both sales and profit are expected to increase year on year. Order backlog will be increased by slightly more than 20% compared to the end of the previous corresponding period.
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### <FT> Quarterly Orders Received by Generation <Nonconsolidated>



#### \* Q1 Order received (Consolidated) : JPY 12.1 bn.

#### >>FY2016 Q1 orders by region <Nonconsolidated>

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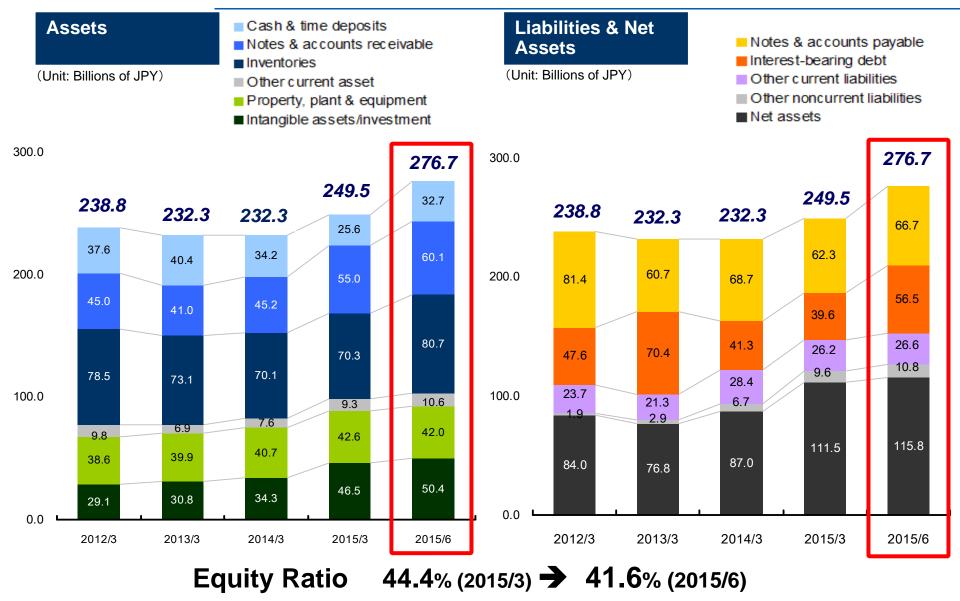
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### Trend in B/S <Consolidated>



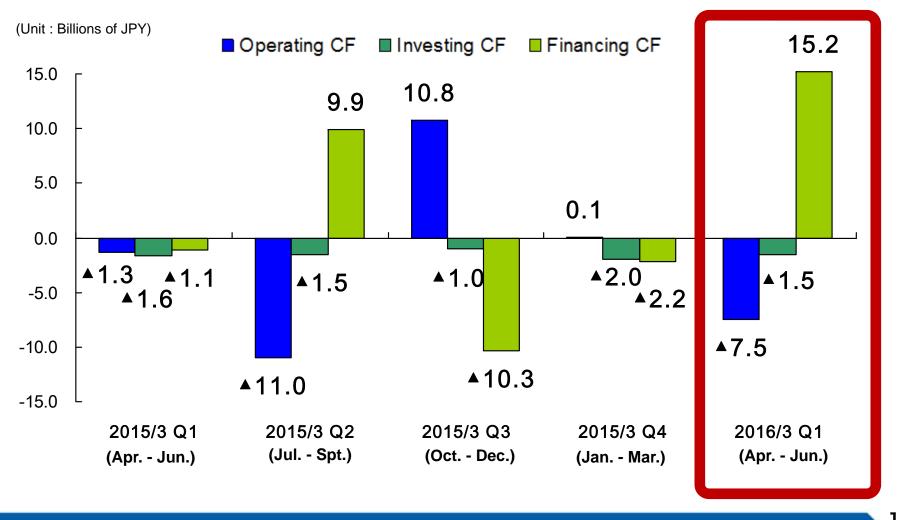
\*Amounts for 2012/3 and 2013/3 have been reclassified with amounts calculated applying retroactively completion of installation basis.

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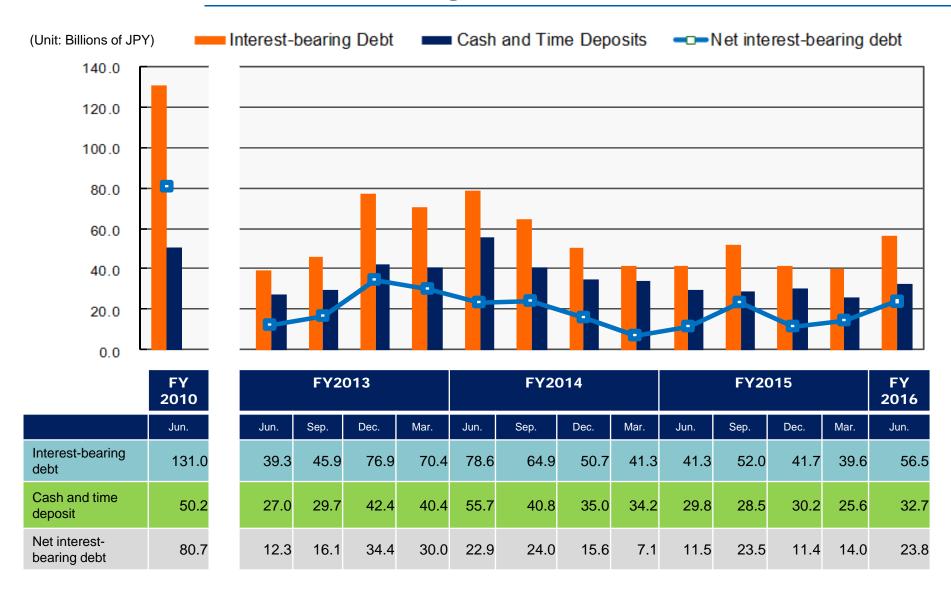
### Cash Flows <Consolidated>

### >>FY2016 Q1 Total Free Cash Flow: JPY (9.1) bn.





### Interest-bearing Debt <Consolidated>





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### **Business Forecast for FY2016 < Consolidated>**

	1st H Forecast		2nd H Forecast		Full Forecast	
(Unit : Billions of JPY)	May 13	Aug. 10	May 13	Aug. 10	May 13	Aug. 10
Net Sales	130.0	126.0	118.0	123.0	248.0	249.0
SE	83.5	80.0	76.5	79.0	160.0	159.0
GP	29.5	29.5	29.5	29.5	59.0	59.0
FT	16.5	16.0	10.5	13.5	27.0	29.5
ОТ	0.5	0.5	1.5	1.0	2.0	1.5
Operating income	9.3	9.3	9.7	10.2	19.0	19.5
[to net sales ratio]	7.2%	7.4%	8.2%	8.3%	7.7%	7.8%
Ordinary income	8.8	8.8	9.7	10.2	18.5	19.0
Profit attributable to owners of parent	6.8	6.8	7.2	7.7	14.0	14.5

\*Assumed Exchange Rate>> USD1=115 yen, EUR1=130 yen

\*Forecast of annual cash dividends for FY2016>> JPY 10.00 per share (year-end cash dividend)



### Summary

- >> Q1 RESULTS: Operating income, ordinary income and profit attributable to owners of parent (former 'net income') increased by half year on year.
- >> 1<sup>st</sup> HALF OUTLOOK: Profit is anticipated as forecast before despite lowering sales forecast.
- > 2<sup>nd</sup> HALF OUTLOOK: The SE business faces concerns over slowing market condition, but this had already been weaved into May forecast (still going on as expected although some deals are shifted from 1<sup>st</sup> half to 2<sup>nd</sup> half). Both sales and profit are expected to increase from May forecast, reflecting booming investment for large-sized and small- and medium-sized panels in the FT business in addition to the steady performance of POD and CTP in the GP business.
- >> FULL-YEAR OUTLOOK: Based on the three-year medium-term management plan, approaches to lower the break-even points centering on improving a variable cost ratio have been proceeding at a good pace.
  - In new business fields, product targeted for the automobile industry was newly released and accelerated toward commercialization.
  - Regarding approaches to strengthen financial standing, a free cash flow (FCF), net interest-bearing debt and the equity ratio were temporarily worsened, but condition is anticipated to improve after Q2 through 2<sup>nd</sup> half of the year.



# Fit your needs, Fit your future

